



## **Waldorf Astoria Hotels & Resorts to Debut in Mexico with Conversion of The Resort at Pedregal, an Award-Winning and Best-in-Class Hotel**

*Scheduled to debut this year as Waldorf Astoria Los Cabos Pedregal, the renowned resort is one of Los Cabos' most exclusive and exquisite properties*

**LOS CABOS, Mexico and MCLEAN, Va. – June 24, 2019** – [Waldorf Astoria Hotels & Resorts, Hilton's](#) (NYSE: HLT) iconic luxury hotel brand, today announces its debut in Mexico as it assumes operation of the award-winning The Resort at Pedregal and rebrands the iconic hotel as Waldorf Astoria Los Cabos Pedregal. Known as one of the best hotels in Mexico and recently acquired by affiliates of Walton Street Capital Mexico, the luxury retreat is set on 24 acres of dramatic mountains and pristine beaches, and is primed to welcome guests with True Waldorf Service beginning Q4 2019.

“As the brand’s first property to debut in Mexico, Waldorf Astoria Los Cabos Pedregal showcases the brand’s commitment to expanding our luxury portfolio to some of the world’s most sought after destinations,” said Dino Michael, global head, Waldorf Astoria Hotels & Resorts. “We look forward to combining the resort’s exclusive environment and guest-focused comforts with the brand’s unparalleled commitment to personal service, and together, ensuring our guests have the experience of a lifetime.”

“We are proud to own one of Mexico’s most iconic luxury resorts and look forward to uniting this stunning hotel with Waldorf Astoria’s intuitive service culture and unforgettable experiences,” said Federico Martin del Campo, CEO of Walton Street Capital Mexico. “Our guests have come to expect the very best from our properties and we are delighted to join with Waldorf Astoria to implement their unique standards of luxury service. Along with the Conrad Punta de Mita Resort (opening early 2020) and the Hilton Los Cabos, this represents our third resort project in Mexico with Hilton, further solidifying our partnership with Hilton for many years to come. We believe there is a tremendous opportunity for Mexico’s hospitality sector to continue its historical growth trajectory, and are excited for the future of the Waldorf Astoria Los Cabos Pedregal.”

### **Guestrooms and Suites**

Well-adorned and offering an air of sophistication, all guestrooms and suites provide ocean views, private plunge pools, and a refined, upscale design inspired by the surrounding area’s natural elements. A fusion of modern luxury and authentic Mexican style, the exceptionally appointed rooms and suites feature neutral color palettes of beiges and browns and marble floors, as well as natural elements in wood lamps and tables. Guests are pampered with rainforest showers, stand-alone bathtubs, outdoor areas with fire pits, private chefs and more.

### **Amenities**

Offering an unmatched level of world-class amenities, the resort features three swimming pools including an infinity pool flowing into the horizon of the Pacific Ocean, a salt water pool and a children’s pool.

Luna y Mar Spa, which received its third consecutive Forbes Travel Guide 5 Star recognition along with the overall resort, allows guests to select from a variety of organic treatments inspired by the lunar cycle, the sea and authentic Mexican folk healing, including herbal detoxes and rose-crystal lymphatic facials. The luxurious spa offers a wellness grotto with local herbal remedies, steam rooms, saunas, ice rooms, whirlpools and a salt-water meditation pool. Fitness classes include Pilates and tennis lessons all with an oceanfront view.

### **Culinary Delights**

A one-of-a-kind oceanfront escape, the exquisite resort boasts a variety of culinary options:

- As the resort's signature restaurant, **Don Manuel's** utilizes ingredients sourced locally and regionally to serve up authentic dishes within a Mexican hacienda.
- The cliffside **El Farallon** offers an ocean-to-table menu developed by a culinary team that guides foodies in selecting side dish and wine pairings against the sound of crashing waves.
- In the center of the pool bar sits **Crudo**, which incorporates local flavors into casual fare including a variety of fresh ceviche and sushi for light midday meals.
- **The Beach Club** is popular for its freshly caught fish and crisps, and the organic vegetables from local farmers that go into crafting featured dishes such as spiced pork belly buns and braised Angus brisket tacos.
- Guests can arrange for a private chef in the comfort of their suites for personalized meals on their terraces or indulge in handcrafted cocktails from one of the resort's on-demand cocktail carts available throughout the property.

### **Unique Experiences**

The expansive resort near the legendary Land's End rock formations and the Cabo Marina, celebrates its 10<sup>th</sup> anniversary this year. The resort is exclusively reached by Mexico's only privately-owned tunnel where the Pacific Ocean meets the Sea of Cortez on the southernmost tip of the Baja California Peninsula and welcomes guests to an array of unique experiences.

From marine life to mountain trails, this secluded retreat offers a curated collection of luxury experiences which highlight the Baja Peninsula's diverse land, wildlife and people. Local partners include naturalists, adventurers and farmers who create itineraries designed to inspire exploration beyond the resort and can be customized to guests' particular tastes. Other activities include sunrise paddle boarding, jungle exploration, swimming with whale sharks, scuba diving, horseback riding, yacht tours, cooking classes and more.

"We are incredibly excited to partner with Walton Street Capital Mexico to bring the first Waldorf Astoria to Mexico," said Juan Corvinos, vice president, development, Latin America and the Caribbean, Hilton. "Los Cabos – a vibrant, dynamic and truly luxury destination that draws travelers from all over the world – is the perfect market for our iconic Waldorf Astoria brand, and will be a significant addition to the nearly 70 Hilton properties already in Mexico."

Celebrating its 100<sup>th</sup> anniversary this year, Hilton currently has a portfolio of nearly 150 hotels and resorts across 25 countries in the Caribbean and Latin America, including nearly 70 in Mexico. The company is actively pursuing additional growth opportunities in the Caribbean and Latin America, and has a robust pipeline of nearly 90 hotels throughout the region, including 30 projects in Mexico.

Waldorf Astoria Los Cabos Pedregal will be part of Hilton Honors, the award-winning guest-loyalty program for Hilton's 17 distinct hotel brands. Members who book directly through preferred Hilton channels have access to instant benefits, including a flexible payment slider that allows members to choose nearly any combination of Points and money to book a stay, an exclusive member discount, and free standard Wi-Fi.

For more information about Hilton, please visit [newsroom.hilton.com](https://newsroom.hilton.com).

###

#### **About Waldorf Astoria Hotels & Resorts**

[Waldorf Astoria Hotels & Resorts](#) is a portfolio of more than 30 iconic properties that creates a unique sense of place with a relentless commitment to personal service and culinary expertise in landmark locations around the world. Unified by their inspirational environments and True Waldorf Service, Waldorf Astoria hotels deliver graceful service from the moment a guest books through checkout. In addition to the brand's renowned hotel offerings, Waldorf Astoria boasts a best-in-class residential portfolio, including 15 properties either open or in development, that provide the comfort of a private home combined with the unsurpassed amenities and legendary service of Waldorf Astoria. Waldorf Astoria is a part of Hilton, a leading global hospitality company. Experience Waldorf Astoria by booking at [www.waldorfastoria.com](http://www.waldorfastoria.com) or through the [Hilton Honors mobile app](#). Learn about the brand by visiting [newsroom.hilton.com/waldorfastoria](https://newsroom.hilton.com/waldorfastoria), and follow Waldorf Astoria on [Twitter](#), [Instagram](#), and [Facebook](#).

#### **About Hilton**

Hilton (NYSE: HLT) is a leading global hospitality company with a [portfolio](#) of 17 world-class brands comprising more than 5,700 properties with more than 923,000 rooms, in 113 countries and territories. Dedicated to fulfilling its mission to be the world's most hospitable company, Hilton earned a spot on the 2018 world's best workplaces list, and has welcomed more than 3 billion guests in its 100-year history. Through the award-winning guest loyalty program Hilton Honors, more than 89 million members who book directly with Hilton can earn Points for hotel stays and experiences money can't buy, plus enjoy instant benefits, including digital check-in with room selection, Digital Key, and Connected Room. Visit [newsroom.hilton.com](https://newsroom.hilton.com) for more information, and connect with Hilton on [Facebook](#), [Twitter](#), [LinkedIn](#), [Instagram](#), and [YouTube](#).

#### **About Walton Street Capital Mexico**

Affiliates of Walton Street Capital Mexico have obtained more than \$1.8 billion in equity commitments over the past 10 years from domestic and international investors for investments throughout Mexico. Walton Street Capital, L.L.C. is a private equity real estate investment firm. Since its founding in 1994, affiliates of Walton Street Capital have received total equity commitments of over \$12.2 billion from public and corporate pension plans, foreign institutions, insurance companies and banks, endowments and foundations, trusts, and high net worth individuals. Affiliates of Walton Street Capital have invested and/or committed to invest over \$11 billion of equity in more than 375 separate transactions.

#### **CONTACT:**

Karla Visconti

Hilton

+1 786.866.7240

[karla.visconti@hilton.com](mailto:karla.visconti@hilton.com)